

connect retail west

MARCH 16, 2017
CONGA ROOM LA

Event Schedule

- 12:30pm – 12:55pm** **Registration and Networking**
- 12:55pm – 1:00pm** **Opening Remarks**
- 1:00pm – 1:45pm** **24-Hour Cities: Transforming Neighborhoods & Changing Retail**
Some of the biggest names in retail are keeping their doors open around the clock, providing the most innovative and convenient services. What major projects are springing to life and how are these 24-hour cities evolving the West Coast retail space?
- 1:50pm – 2:30pm** **Next Generation: The Future Leaders of Retail**
The youngest decision-makers in retail are making a name for themselves. They'll talk about their current plans and future developments that are shaping this evolving sector.
- 2:30pm – 2:45pm** **Networking Break**
- 2:45pm – 3:30pm** **Opportunities in Net Lease: Capitalizing on Current Trends**
We'll sit down with the industry's best to examine both the challenges and advantages in the NNN space and what retailers are doing to expand their portfolios. How will changes in 1031 exchange effect the marketplace, and what can you do to prepare?
- 3:30pm – 3:45pm** **Networking Break**
- 3:45pm – 4:35pm** **Everyday Luxury**
Luxury retail is about more than space - it is about creating an experience. Hear from both the top retailers and most active CRE players regarding their strategies for success and what they are doing to stay ahead of the competition.
- 4:40pm – 5:30pm** **Investing in Retail: Strategies in 2017**
Investors are looking at primary, secondary, and tertiary markets for new opportunities and portfolio growth. What factors are driving these decisions and where are investors looking next as this sector continues to evolve?
- 5:30pm – 7:30pm** **Cocktail Reception**



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