

connectNY

SEPTEMBER 19, 2017

THE UNDERGROUND
ROCKEFELLER CENTER

Event Schedule

1:15pm – 1:45pm: Registration and Networking

1:45pm – 1:50pm: Opening Remarks

1:50pm – 2:40pm: Gauging the Climate: An Update on Capital Availability & Activity

With the abundance of domestic and foreign capital chasing the market, how can you best plan ahead? Capital providers and originators share where the money is coming from, what it's targeting, and how they make the deals happen.

2:45pm – 3:10pm: One-on-One with Chris Ludeman, CBRE & Jeff DeBoer, The Real Estate Roundtable

3:10pm – 3:30pm: Networking Break

3:30pm – 4:20pm: Who, What, Where: The Ins & Outs of Attracting and Retaining Retail Tenants

Market fundamentals highly dictate leasing and tenant activity in the retail space. With increased concessions and adjusted asking rents, landlords are pushing back against the national slowdown and positioning their properties to entice retailers back to the market. NY's most active retail brokers, owners, developers and users will discuss how tenants are influencing both the transformation and leasing of space, the locations and amenities that tenants are demanding, and more.

4:25pm – 5:15pm: Shaping the Skyline: Insights from Industry Leaders

The most active and influential owners and developers have created and shaped the NY skyline. Hear from these industry leaders as they discuss what is driving demand and creating opportunities, as well as the creative projects, and up-and-coming locations on the horizon.

5:15pm – 5:30pm: Next Generation Award Presentation

Across the country, Connect Media's Next Generation Awards recognized 25 young leaders, chosen from more than 450 nominations from all sectors of the commercial real estate industry. We chose five young leaders from NY who are already making big contributions to our industry and are likely to be influential for a long time — because of their talent, drive and fresh ideas. We are pleased to present these NY winners their awards.

5:30pm – 7:00pm: Cocktail Reception



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