

Event Schedule

- 11:00am – 11:35am: **Registration and Networking**
- 11:35am – 11:40am: **Opening Remarks**
- 11:40am – 12:30pm: **Institutional Capital: Investing in Multifamily**
National investment leaders will examine the multifamily market, discuss where investments are being made and in what asset classes, and share insights into how 2018 seems to be shaping up from an investment perspective.
- 12:30pm: **Lunch is Served**
- 1:05pm – 1:55pm: **Inside the Capital Stack: Financing Today's Deals**
How has 2017 fared financially - what surprises have we seen and what was expected?. Top leaders representing a variety of capital will reflect on what they have seen, where we're going for 2018, and what it takes to get a deal done today.
- 1:55pm – 2:20pm: **Networking Break**
- 2:20pm – 3:10pm: **Development Pipeline: Product Demand, Cost & Drivers**
The apartments sector's most active developers share insights into what is driving development, as well as the challenges that they face. What do today's products look like? How will affordable housing requirements, construction labor supply, and materials cost impact future growth? And, how are all of these factors driving the development pipeline?
- 3:15pm – 4:00pm: **The Deal Flow & The Dealmakers**
Hear from the brokers, principals, and capital sources on what it takes to get a deal done today. As the apartment market continues to change, what challenges and opportunities do top multifamily players see across the nation?
- 4:00pm – 4:15pm: **Networking Break**
- 4:15pm – 4:45pm: **Insights from Fannie & Freddie**
Hear from Fannie Mae and Freddie Mac on today's agency lending climate, why 2017 is staying hot, especially for specialty programs, and how working with the agencies can enhance every commercial business.
- 4:50pm – 5:35pm: **\$1-20M Deals: Financing, Investing, Building & Value-add**
\$1-20M deals remain the cashflow kings. These expert panelists will share how the smaller deals are leading the market, and what lenders are doing to accommodate the small loan deals that make up the bulk of the market.
- 5:35pm – 7:30pm: **Cocktail Reception**