## connect healthcare real estate

## ANDAZ SCOTTSDALE RESORT & SPA | November 7th & 8th, 2017

## **Event Schedule**

Tuesday, November 7	
6:30pm – 7:30pm:	Opening Cocktail Reception
Wednesday, November 8	
11:00am – 11:30am:	Registration & Networking
11:30am – 11:35am:	Opening Remarks
11:35am – 12:25pm:	Market Outlook: Where we Are & Where we Are Going
	Gain insights into succeeding in both the right markets, as well as finding opportunities in the more challenging ones, and find out what product types are being financed. Hear from the most active players in the healthcare real estate space, as they provide insights into the market, discuss where the opportunities lie and share their strategies to propel their businesses forward into 2018 and beyond.
12:30pm:	Lunch is Served
12:50pm – 1:40pm:	Millennials vs Baby Boomers: Two Approaches to Healthcare
	Millennials and Baby Boomers have greatly differing wants and needs when it comes to healthcare and its delivery. How can providers and real estate professionals effectively address the growing needs of these two divergent segments of the population, and what are the opportunities for successfully servicing both demographics?
1:40pm – 2:30pm:	Finding & Creating Value: A Focus on Acquisition Activity
	2017 has been an extremely active year for acquisitions, highlighted by a record number of headline making transactions. Key market leaders will discuss where to find value, how to unlock it from existing assets, and where it is being created.
2:30pm – 2:50pm:	Networking Break
2:50pm – 3:40pm:	Design & Technology: The Promise of Wellness
	With a focus on productivity and cost-cutting, innovations in design and technology continue to evolve at an unprecedented rate. How are design trends and technological advances helping to promote overall wellness? What factors are driving the industry forward, and can the real estate business create the spaces to keep up with these advances?
3:40pm – 4:30pm:	Charting A New Course In Senior Housing
	The senior housing market has been touted as one of the hottest property types in healthcare real estate, but what is next? This dynamic panel of experts will discuss the changing needs of residents swaying the development pipeline, whether investors remain bullish on this property type, the opportunities and challenges in the space, and more.
4:30pm – 6:00pm:	Cocktail Reception



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