

# connect los angeles

Hotel Indigo Downtown Los Angeles

March 27, 2018

## Conference Schedule

**1:00pm – 1:20pm: Registration and Networking**

**1:20pm – 1:25pm: Opening Remarks**

**1:25pm – 2:10pm: Buy, Build, Sell, or Hold: Investment & Development Insights**  
Hear from the area's most active investors and developers as they share insights into the market, factors driving redevelopment and new development opportunities, and a regional view on investment, development, and asset performance in Southern California.

**2:10pm – 2:30pm: Keynote Presentation**

**2:30pm – 2:45pm: Networking Break**

**2:45pm – 3:15pm: Economic Forecast: Jobs, Policy, Pricing & Real Estate**  
Economic experts will examine the labor and housing markets, job growth, demographic trends, and other key drivers influencing the national real estate space. Gain valuable insights on the indicators that determine the strength of the economy as these experts offer a look ahead.

**3:15pm – 3:25pm: California Natural Disasters: Risk Management and How to Prepare Your Portfolio**

**3:25pm – 3:35pm: California's Marijuana Laws & What They Mean for You**

**3:35pm – 3:50pm: Networking Break**

**3:50pm – 4:40pm: Leadership Insights: A View from the Top**  
National industry leaders discuss shifting real estate trends, activity across property types, and share insights into strategies for propelling your business forward.

**4:45pm – 5:30pm: A Look into Financing LA's Deals**  
Expert panelists from across the capital stack discuss the drivers, obstacles, and financing programs borrowers want. What's succeeding, what's changing, and what do the financiers see for the year ahead for the LA market?

**5:30pm – 7:00pm: Cocktail Reception**