



connect apartments

June 26th, 2018
Hotel Indigo DTLA

Conference Schedule

- 11:30 AM** **REGISTRATION OPEN & LUNCH IS SERVED**
- 12:00 PM** **OPENING REMARKS**
- 12:05-12:35PM** **ECON UPDATE: BOOM, BUBBLE OR BUST**
How are demographic trends, wage growth and global factors affecting the rental market? Gain valuable insights as expert panelists discuss the macro issues impacting the apartments sector across the nation.
- 12:35-12:50PM** **NETWORKING BREAK**
- 12:50-1:30PM** **INVESTING IN MULTIFAMILY: CHALLENGES, OPPORTUNITIES & MOVING FORWARD**
Multifamily's most active investors discuss where they're allocating capital and where they're pulling back, what new opportunities are emerging and the factors that influence their investment strategies today, tomorrow and long term.
- 1:30-1:45PM** **SPECIAL PRESENTATION**
- 1:45-2:25PM** **WHAT IS DRIVING THE AFFORDABLE HOUSING SPACE?**
Gain insights into the future of affordable housing market and where it is headed when expert panelists come together on the new tax bill and its effects on the financing and development of affordable product, what needs to happen for more affordable housing to be built and whether the development pipeline will expand or contract moving forward.
- 2:25-2:40PM** **NETWORKING BREAKING**
- 2:40-2:55PM** **SPECIAL PRESENTATION ON TECHNOLOGY**
- 2:55-3:35PM** **STAY AHEAD OF THE PACK: ATTRACTING & RETAINING RENTERS**
Seamless processes, enjoyable experiences & cutting-edge technology. Hear from property management, technology and design experts regarding the decisions they are making to influence where renters are choosing to live and choosing to stay.
- 3:35-3:50PM** **SPECIAL PRESENTATION**
- 3:50-4:00PM** **NETWORKING BREAK**
- 4:00-4:35PM** **TRANSACTIONS SERIES: INSIDE THE \$1-\$20M DEALS**
\$1-20M deals remain the cashflow kings. These expert panelists will discuss the requirements of today's small-balance borrowers, how the capital sources are meeting these needs, and what lenders are doing to accommodate these deals that account for one of the largest share of multifamily transaction volume.
- 4:35-5:15PM** **TRANSACTION SERIES: LARGE DEALS, BIG LOANS**
Hear from the brokers, principals, and capital sources on what it takes to get a bigger deal financed today. As the apartment market continues to change, what challenges and opportunities do top multifamily players see in balancing for-sale and rental product in their portfolios?
- 5:15-6:30PM** **COCKTAIL RECEPTION**