



connect national investment & finance

OCTOBER 23 • NEW YORK CITY

EVENT SCHEDULE

12:00pm	Registration & Check-In
12:15pm	Buffet Lunch Opens
12:30 - 1:00pm	Keynote Lunch Presentation
1:00 - 1:15pm	Networking Break
1:15 - 2:00pm	Debt Markets Across the US: Where is the Money Flowing? Industry experts will address the growing debt market across the country. Highlights will include current market trends and future predictions, diversifying risk across property types, pricing in a late cycle, new opportunities in a turbulent market, and more.
2:00 - 2:25pm	Keynote Presentation: Willy Walker, Chairman & CEO, Walker & Dunlop
2:25 - 2:40pm	Networking Break
2:40 - 3:25pm	Under Pressure: Investment Strategies in Today's Market Highlights of this session will include attractive investment vehicles, demand drivers, maneuvering market volatility, liquidity and transparency, increasing M&A activity and whether the market has peaked, exit strategies and more.
3:25 - 3:35pm	Networking Break
3:35 - 4:20pm	CRE CLO vs. CMBS: Searching for Yield in Structured Finance Real estate financial experts will provide insight into structured finance such as what the end-borrower needs to know, reporting and standardization, who is investing and why, tax differences and transaction structures, and unique structuring according to the lenders' needs.
4:20 - 5:05pm	The Developer's Perspective: Investment Opportunities Prominent and active developers will discuss and identify timely topics including true value-add opportunities, upgrading existing buildings as an alternative capital source, opportune developments that offer stabilized cash flow, acquisitions, and valuations.
5:05 - 5:15pm	Connect Media's 2019 Next Generation Award Presentation
5:15 - 6:15pm	Closing Cocktail Reception