



connect chicago

OCTOBER 29, 2019

INTERCONTINENTAL CHICAGO MAGNIFICENT MILE

EVENT SCHEDULE

1:00 - 1:30pm **Registration & Networking**

1:30 - 1:35pm **Opening Remarks**

1:35 - 1:55pm **Keynote Address**

1:55 - 2:35pm **Preparing Your Business and Portfolio for What's Next**

As we head into the 11th year of the expansion cycle, what do CRE players need to know about preparing their businesses and portfolios for a downturn? What if anything, are CRE players doing differently than they did in 2008?

2:35 - 2:50pm **Networking Break**

2:50 - 3:30pm **Urban vs. Suburban: Spotlight on Development Trends**

There's no denying that rising labor and construction costs, coupled with soaring land prices and taxes, have caused developers to rethink how and where they're building. What are the driving forces affecting development and redevelopment decisions among all property types? Do Chicago-area developers still see development right over the border in WI or IN creating competition?

3:30 - 3:45pm **Networking Break**

3:45 - 4:25pm **Which Amenities Do Tenants Want and Really Use?**

Hear industry experts and tenants discuss the latest trends regarding which amenities are really being used in all property types. How are millennials, Gen Z and baby boomers shaping these trends? How are developers and designers dealing with any changes in current and future developments?

4:25 - 5:00pm **Deal Flow Across the Capital Stack: It's Complicated**

Real estate players across the buying, lending and sales platforms will address critical issues including where investors are finding higher yields; public vs. private REITs; preferred investment strategies; the role foreign investors are playing; the growth of non-bank lenders, and diversification into nontraditional property types.

5:00 - 5:15pm **Awards Ceremony: Celebrating Today's Next Generation**

5:15 - 6:30pm **Cocktail Reception**