



connect los angeles

MARCH 26, 2020 / HOTEL INDIGO, DOWNTOWN LA

EVENT SCHEDULE

Connect Los Angeles 2020 is approved for 4 hours of Bureau of Real Estate Appraisers (BREA) continuing education. Course Provider ID Number: CP10761

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|--------------------------|--|
| 11:45am - 12:15pm | Registration, Networking & Grab-and-Go Lunch |
| 12:15pm - 12:20pm | Opening Remarks |
| 12:20pm - 1:10pm | Buy, Build, Sell or Hold: Insights on Investment and Development
The most active players in investment and development share their insight into the factors driving redevelopment and new development opportunities, and how they keep their assets relevant in a period of emerging neighborhoods. Panelists will also share a regional view on investment, development and asset performance in Southern California. |
| 1:10pm - 2:00pm | Financing: A Look at Financing LA's Deals
Many deals are becoming harder to come by and to pencil. In this panel we will hear from investors, capital markets and lending professionals on how projects are being funded and where the actual source of the capital is coming from. |
| 2:00pm - 2:15pm | Networking Break |
| 2:15pm - 3:05pm | Industry Leaders: A View From the Top
National industry leaders discuss shifting real estate trends, activity across property types, and share insights into strategies for propelling your business forward. |
| 3:05pm - 3:30pm | Keynote Presentation |
| 3:30pm - 4:10pm | Economic Update
Economic experts examine the key drivers that influence commercial real estate, and look ahead at labor, housing, job growth and demographic trends for 2020. |
| 4:10pm - 4:25pm | Networking Break |
| 4:25pm - 5:15pm | Developing and Building the Experience
Hear from brokers, investors, developers, and more on how experiences are shaped in real estate across property types, and what successful strategies can be implemented for growth. |
| 5:15pm - 5:40pm | Keynote Conversation |
| 5:40pm - 5:55pm | Award Ceremony |
| 5:55pm - 7:30pm | Cocktail Reception |